

# Virginia Pricing for Teachstone Products and Services

July 1, 2024 - June 30, 2025

We invite you to contact your VA Teachstone Support Team listed below for a free consultation session or to make a purchase utilizing the Virginia-specific pricing.

## VA Teachstone Support Team:

Christine Meyer - Senior Client Success Manager - [christine.meyer@teachstone.com](mailto:christine.meyer@teachstone.com)

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Product/Service	Description	Pricing
<b>Introduction to the CLASS Tool (Virtual Facilitated)</b>	This overview of the CLASS tool is designed to help participants learn about effective teacher-child interactions and the ways these interactions help children learn. Includes: Participant Guide, Dimensions Guide, 2-month Video Library subscription, certificate of completion.	\$5700.00 per training for up to 50 participants
<b>CLASS Primer for Leaders (Online Course)</b>	A CLASS® Primer for Leaders is designed to help leaders understand how to drive quality and support children's development and learning through the power of interactions.	\$43.00 per course *Eligible for bulk pricing when purchasing 75 or more
<b>A Pre-K CLASS Primer for Teachers (Online Course)</b>	A Pre-K CLASS Primer for Teachers introduces CLASS concepts and brings focus and purpose to the everyday interactions teachers have with children.	\$43.00 per course *Eligible for bulk pricing when purchasing 75 or more
<b>An Infant &amp; Toddler CLASS Primer for Teachers (Online Course)</b>	An Infant & Toddler CLASS Primer for Teachers introduces CLASS concepts and brings focus and purpose to the everyday interactions teachers have with children.	\$43.00 per course *Eligible for bulk pricing when purchasing 75 or more
<b>Emotional Support for Pre-K Teachers (Online Course)</b>	This course will help educators understand how Emotional Support can help them support the social and emotional needs of the children in their care by creating a warm and welcoming environment for learning.	\$66.50 per course *Eligible for bulk pricing when purchasing 75 or more
<b>Classroom Organization for Pre-K Teachers (Online Course)</b>	This course will help educators understand how Classroom Organization can help mitigate behavioral challenges and maximize learning time by creating an organized setting for children.	\$66.50 per course *Eligible for bulk pricing when purchasing 75 or more
<b>Instructional Support for Pre-K Teachers (Online Course)</b>	This course will help educators understand how Instructional Support can support learning during any activity by challenging children to learn and extending learning opportunities.	\$66.50 per course *Eligible for bulk pricing when purchasing 75 or more
<b>CLASS Quality Improvement Subscription (myTS Learning Resources)</b>	CLASS Quality Improvement Subscription (myTeachstone Learning Resources) is the only online learning platform driven by CLASS. Users have access to a growing library of resources that supports meaningful educator-child interactions. Minimum of 25 subscriptions.	\$110.00 per subscription

<b>Individual Observer Calibration</b>	CLASS Calibration gives certified CLASS observers the opportunity to practice observing and scoring educator-child interactions to ensure reliability and increase confidence ahead of observations.	\$85.50 per calibration  *Eligible for bulk pricing when purchasing 75 or more
<b>Custom Events: Educator Sessions</b>	Educator Sessions: The content of the live event series is carefully designed to provide teachers with actionable strategies that apply CLASS concepts and best practices across everyday routines and moments. <a href="#">Session Menu</a> and <a href="#">Custom Event Session Descriptions</a> .	\$1358.50 per session
<b>Custom Events: Observer Session</b>	<i>Observer Sessions: Available Fall 2024</i> - The content of the live event series is carefully designed to provide observers with actionable strategies to sharpen observation skills and build confidence in observing.	\$1358.50 per session
<b>CLASS 2008 Dimension Guide (Infant, Toddler, or PreK)</b>	The dimensions guide is great for teachers and anyone interested in understanding why classroom interactions matter and how they can be improved with the CLASS tool. It's a great reference to anyone who needs to see more than just a list of the CLASS dimensions and domains.	\$21.00 + shipping per dimension  *Eligible for bulk pricing when purchasing 75 or more
<b>Pre-K-3rd CLASS® Interactions Dimensions Guide</b>	An easy-to-use resource designed to help educators further understand and practice effective educator-child interactions that honor the abilities, needs, and cultural communities of children and educators in the learning setting. <i>This is resource supports both editions of CLASS.</i>	\$21.00 + shipping per guide  *Eligible for bulk pricing when purchasing 75 or more
<b>CLASS Dictionary</b>	The CLASS Dictionary defines language and strategies to help teachers focus on the key ingredient to good teaching; interactions. It's portable enough to be handy during lesson planning, center time, or especially when working through your CLASS professional development	\$10.50 + shipping per dictionary  *Eligible for bulk pricing when purchasing 75 or more
<b>CLASS Strategy Cards</b>	CLASS Strategy Cards provide an easy way for teachers to integrate CLASS strategies into their day. These cards provide new ways to interact effectively in your infant, toddler, pre-K, and K-3 classrooms	\$38.00 + shipping per strategy card  *Eligible for bulk pricing when purchasing 75 or more
<b>CLASS Dictionary &amp; Strategy Card Bundle</b>	The CLASS Dictionary and Strategy card bundle. Includes: Infant, Toddler, and Pre-K teachers	\$43.00 + shipping per bundle *Eligible for bulk pricing when purchasing 75 or more
<b>CLASS Score Sheets</b>	Certified CLASS Observers use score sheets when observing and scoring classrooms.	\$16.00 + shipping per pack of 5  *Eligible for bulk pricing when purchasing 75 or more

\*Note: The starred products/services are eligible for bulk pricing with the purchase of 75 or more. Please contact Christine Meyer, [Christine.meyer@teachstone.com](mailto:Christine.meyer@teachstone.com), or Nicole Shinn, [Nicole.shinn@teachstone.com](mailto:Nicole.shinn@teachstone.com), for more information.